

FOR IMMEDIATE RELEASE

Tail-f Systems Announces Customer Wins

Data center equipment providers benefit from Tail-f's advanced network management software

STOCKHOLM, Sweden – July 24, 2008 – Tail-f Systems, the leading software developer of XML-based network management solutions, today announced multiple customer wins with network equipment providers addressing the next generation data center. Developers of high performance storage and enterprise networking products are using Tail-f's ConfD software to build state-of-the-art network management systems. ConfD is the only XML-based toolkit that allows developers to automatically render the critical northbound interfaces (CLI, SNMP, Web, and NETCONF) from a single data model.

"As data centers become a stronger driving force behind IT innovation, network equipment providers need more sophisticated, labor-reducing management system solutions," said Jeff Heynen, Directing Analyst, Infonetics Research. "In order to keep up with rising demands for high availability and bandwidth in the data center, developers are seeking automated configuration management systems that can reduce or eliminate error."

Tail-f Systems' ConfD software helps developers rapidly build CLI, Web UI, SNMP and NETCONF interfaces. All management interfaces are automatically rendered from a common data model using ConfD's powerful software engine. This approach radically speeds time-to-market and reduces development and sustaining engineering costs. The capabilities ConfD offers, such as transaction management, clustering, redundancy support, and role base-based access controls, are well suited to manage a data center networking or storage product.

"The configuration of data center networking platforms is becoming increasingly complex," said Hakan Millroth, President and CEO, Tail-f Systems. "For example, some configuration changes must be made across multiple objects and if changes are not made consistently, the network could fail. Transaction management is built into ConfD to prevent such problems."

ConfD supports a wide range of hardware deployment models including appliances, blade servers, and ATCA platforms. For example, management applications can reside on a dedicated management blade or be distributed across multiple functional blades in a chassis.

About Tail-f Systems

Tail-f Systems is the leading developer of XML-based network management software for the providers of networking equipment and software. Customers using Tail-f Systems' technology radically reduce their time-to-market and benefit from carrier-grade implementations of NETCONF, Web, CLI, and SNMP interfaces. Tail-f is a venture-funded company headquartered in Stockholm. For more information see www.tail-f.com.

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Press Contact:
Andrea Doeringer
781.893.0053
adoeringer@hartboillot.com